



BEZOPASNYE BIOSYSTEMY LLC

George Fomitchev

September 30, 2020

Dear George,

On behalf of DHL Express, I would like to express my sincere gratitude for your continued cooperation.

We thank you for joining us on our way to zero emissions logistics, and we'd like you to be there when we reach our destination.

We have been a pioneer in green logistics for many years now, reducing both our environmental footprint and that of our customers. Our efforts have been so effective, that we reached our 2020 climate protection target in 2016 – four years ahead of schedule: We improved our carbon efficiency by 30% above 2007 levels. What does that mean? Every letter we send, every container we ship and every square meter of space we use today generates on average 30% less carbon emissions than a decade ago.

We are proud of this achievement – a goal we reached together with our customers. However, we not only want to do more, we have to do more to combat climate change. So, we are taking another big step forward with our new target to reduce our logistics-related emissions to zero by the year 2050.

This is without a doubt an ambitious goal, yet we are optimistic that, together with you, we will achieve this one, too. We want this journey to have a positive impact not only on the environment and our communities, but also on you as our customer. After all, green logistics is also a solid competitive advantage. We are all well aware that the demand for green products has been steadily rising for years.

We are happy and proud that you have chosen our comprehensive portfolio of green products and customized optimization solutions. We would like once again to express our gratitude for your cooperation and to stress that we will continue to do everything we can to ensure continuous improvement of the services we provide, thus contributing to your business growth.

Best regards,

J.Khanineva
DHL Express Agency Development Manager WES

